

Facilities



Head Office

539/2, 16,17/F, Gypsum Metropolitan Tower,
Sriyudhya Rd., Rajthevee, Bangkok 10400
Tel : (66) 0-2248-8133, (66) 0-2642-5092 ,
Fax : (66) 0-2248-8144, (66) 0-2642-5091
Total Area : 2,146 Sqm.
Total Employees : 233



Factory : L&E Manufacturing Co.,Ltd.

(Wholly-own subsidiary of L&E)
85/3 Soi Prachumporn, Chang-Wattana, Toongsonghong
Laksi, Bangkok
Tel : (66) 0-2982-4629-31 Fax : (66) 0-2514-5803
Total Area : 9,520 Sqm.
Total Employees : 412

Warehouse and Distribution Center

104, 104/2 – 104/4 Phaholyotin Rd., Klong-Luang,
Phatumthanee 12120
Tel : (66) 0-2909-1070 , Fax : (66) 0-2909-1077
Total Area : 1,440 Sqm.
Total Employees : 95



Warehouse

123/7 – 9 Phaholyotin Rd., Klong-Luang,
Phatumthanee 12120
Tel : (66) 0-2909-1075 , Fax : (66) 0-2909-1076
Total Area : 640 Sqm.
Total Employees : 69



20 Home Pro & 8 Home Works

Product Consultant at Home Pro
Various branches, Total Employees : 30

Total Employees : 842 Employee data : 30/04/2008

Board of Director

Mr. Yong Suptuaychone	Chairman
Mr. Pakorn Borimasporn	Executive Director
Mr. Anant Kittivittayakul	Executive Director
Mrs. Napaporn Vimom-anupong	Executive Director
Mr. Gritsada Suptuaychone	Executive Director
Mr. Utis Chanchenchop	Audit Committee Chairman
Mrs. Renu Buakird	Audit Committee
Mr. Boonlert Khawcharoenporn	Audit Committee
Mr. Sitthichai Kraisithisirin	Independent Director
Mrs. Kallayarat Suriyasat	Director

Officers

Mr. Pakorn Borimasporn	Chief Executive Officer
Mr. Anant Kittivittayakul	Managing Director
Mrs. Napaporn Vimom-anupong	Deputy Managing Director
Mr. Gritsada Suptuaychone	Executive Manufacturing Director
Mr. Anak Sueyingkarn	Executive Business Development Director
Miss Panyamon Srirattanamongkol	Executive Accounting & Finance Director
Mrs. Saowanee Kosol	Executive Human Resources & Administration Director
Mr. Siriphong Thititanaphong	Marketing Director
Mr. Suchart Sidrojanarith	Product Director

Brief History of The Company**FROM THE BEGINING.... TO BECOME TOTAL LIGHTING SOLUTION PROVIDER**

Lighting & Equipment Public company limited was established in April 1,1993 by a group of professionals who has long been in lighting industry. The company started with marketing activity by selling fluorescent luminaires to electrical contractors and has gradually expanded it business by increasing product ranges as well as expanding marketing network. To strengthen its position, the company has acquired manufacturing facility including product-testing facility. In addition, the company has offered various services relative to lighting business to provide added benefit to customers. Today the company's business covers from product design to manufacturing and marketing of products to customers in both domestic and abroad. The company has a large group of well-trained professionals who are always happy to offer services and provide better value to customers. To reflect the above-mentioned, the company has positioned itself as a total lighting solution provider.

- **Lay Business Groundwork**

1993 : Start with 25 million Bath initial capital, the company acquired the business of Yong Enterprise Ltd. Parts., a company marketing fluorescent luminaires to electrical contractors and governmental agencies . The company has gradually expanded its business and has later on become agents for many world-class lighting manufacturers.

- **Develop Marketing Network and Customer Service Infra-structure**

1994 – 1998 : Constantly increases product ranges and expands marketing network to fully cover project business as well as wholesale business. Start to offer lighting design, product design and other services relative to lighting business to provide even better value to customers

- **Strengthen Competitiveness and Open Up New Market**

1999 : Strengthen the company competitiveness by acquiring the L&E Manufacturing Co.,Ltd (T.S. Trunking Co.Ltd.), a company manufactures fluorescent luminaires and Cable Trunking products. The acquisition of manufacturing facility enables the company to respond more efficiently to the requirement of customers. The

2000 - 2001 : Expand the business to cover modern trade market and offer extensive ranges of decorative lighting products for residential application. open up the “ Lighting Application Center ” so that customers can see by their own eye how the lighting products can be applied effectively for various applications, The company has also opened up retail business by opening showrooms to display products on the 4th floor of Central Pinklao shopping mall and on the 16th floor of Gypsum Metropolitan tower. To cope with the increasing need of cash resulting from the expansion, the company increased it capital from 25 million Bath to 5 million Bath.

2002 - 2003 : Develop and improve the MIS system and the logistics system so that the company can provide faster and better service to customers. Establish laboratory for research and development to develop new products to meet the rapidly changing market environment.

- **Become a Public Company**

2004 : Increase capital to 105 million Baht and become a public company on April 8, 2004. The company has increased its capital to 137.5 million Baht and was listed in the Stock Exchange Market of Thailand on August 24, 2004.

Philosophy

- ❖ Uphold fairness.
- ❖ Offer quality products and provide quality services.
- ❖ Honest, punctual and work as a team.

Vision Statement

- ❖ To be the leading total lighting solution provider in ASEAN.

Mission Statement

- ❖ Offer diverse and complete range of lighting products to meet every sector's requirement.
- ❖ Establish well-covered marketing networks accessible to various group of customers.
- ❖ Provide fully integrated services for customers' advantage.
- ❖ Constantly innovate and develop new products in response to rapidly changing market.

Primary Products & Business

Executive Distributor or Authorized Distributor for

LUSO	Fluorescent Luminaires	Thailand
OPTEX	Downlights, Spotlights, Tracklights Ceiling Luminaires, Wall Luminaires Pendant Luminaires, Chandelier	Thailand
HOMEX	Ceiling Luminaires, Wall Luminaires Pendant Luminaires, Chandelier	Thailand
LITEX	High-bays, Low-bays, Floodlights Streetlights Lighting poles, Wall Luminaires	Thailand
LANEX	Landscape Lighting	Thailand
LAMEX	Ballasts Starters, Lamps, Lamp Holders	Thailand
TST	Cable Ladders, Cable Trays, Wireways, Strut, Trunking Accessories	Thailand
ZUMTOBEL STAFF	Commercial and Architectural Lighting	Austria
SWAROVSKI	Fibre Optic Luminaires	Austria
ATCO	Control Gears (Ballast , Igniter) Low Voltage Transformers	Australia
GE	High-bays, Floodlights, Streetlights Hazardous location Luminaires	U.S.A.
HYDREL	In-ground Luminaires, Under Water Luminaires	U.S.A.
VENTURE	Metal Halide Lamps	U.S.A.
VELUX	Weather proof Fluorescent Luminaires	Belgium
SILL	Floodlights, Area Lighting Luminaires Stadium Lighting Luminaires	Germany
MAEHLER & KAEGE	Explosion-proof Luminaires	Germany
ELECTRONICON	Capacitors	Germany
VOSSLOH-SCHWABE	Ballast and Lamp holder	Germany
OSRAM	Ballasts, Starters , Lamps	Germany
CASTALDI	Indoor & Outdoor Architectural Lighting	Italy
SPACE CANON	Sky Trackers, Search Lights Hazardous location Luminaires	Italy
NORAL	Landscape and Garden Lighting	Norway
LUMASCAPE	In-ground Luminaires, Under Water Luminaires	Australia

Project References



Residential



Bank & Financial Institution



Department store & Supermarket



Shop Lighting



International Airport



Nation Science of Museum



Historical Building & Structural Lighting



Facade Lighting



Exhibition Center



Golf Course Driving Range



Hotel



Temple

Financial Information

	<u>Lighting & Equipment Public Company Limited</u>	<u>L&E Manufacturing Co.,Ltd</u>
Registered Capital	137.5 Million Baht	60 Million Baht
Revenue - 2004	1,141 Million Baht	257 Million Baht
Revenue - 2005	1,407 Million Baht	327 Million Baht
Revenue - 2006	1,549 Million Baht	271 Million Baht

Banks

Thai Farmers Bank, Patpong Branch

A/C No. 018-1-10761-8

Siam City Bank, Seepraya Branch

A/C No. 003-1-07-1463

Bangkok Bank, Siam Square Branch

A/C No. 152-3-10220-8

Trade Mark Owned by the company



Registration No. ๓84017, ๓84018



Registration No. ๓92584, ๓92585



Registration No. ๓37451, ๓37452



Registration No. ๓27320, ๓14196



Registration No. ๓17246



Registration No. ๓46845, ๓39509



Registration No. ๓155365, ๓15451



Registration No. ๓73882, ๓6214



Registration No.